

## EVEREST NATIONAL INSURANCE COMPANY

### FARM LOAN QUESTIONNAIRE

FDIC No. \_\_\_\_\_

Applicant \_\_\_\_\_

#### Percentage of Ag Production Loans

1. Please provide a breakdown of Ag production loans as follows:

Crops	_____ %
Livestock	_____ %
Equipment	_____ %
Livestock Facilities	_____ %
Grain Facilities	_____ %
Other	_____ %
<b>Total</b>	<b>100 %</b>
 Crop Loans with Crop Insurance	 _____ %
Farm Loans with FSA Guarantees	_____ %
Farm Loans on Irrigated Land	_____ %

#### Underwriting

2. Have more than 10% of the previous year's loan production loans been rolled into this year's operating line? ☐ Yes ☐ No
3. Has the decline in crop prices from 2012 highs impacted your farm lending? ☐ Yes ☐ No
- a. If yes, please explain \_\_\_\_\_
- \_\_\_\_\_
4. What LTV are required for land loans? \_\_\_\_\_ %
5. Does the FDIC list Farm Loans as a concentration? ☐ Yes ☐ No
- a. Did the regulators require the Board to set up any Farm Lending Specific guidelines? ☐ Yes ☐ No
- b. If yes, please explain \_\_\_\_\_
- \_\_\_\_\_
6. List the dollar amount of your three largest ag loan relationships.
1. \$ \_\_\_\_\_
2. \$ \_\_\_\_\_
3. \$ \_\_\_\_\_
7. What percentage of your ag loans are participations (sold \_\_\_\_\_% or purchased \_\_\_\_\_%)?